

**Edinburgh**  
Realty

Licensed under the Real Estate Agents Act 2008



The original "Fogarty Flier" was a bicycle designed and built by a cousin of mine, Jack Fogarty, who was a competition cyclist and had a successful retail business in Cargills Corner for many years.

## The **Fogarty Flier** Update | November 2017

# Welcome

**Welcome to the November edition of my regular newsletter, keeping you up-to-date with the Peninsula and Dunedin property market.**

I was recently featured in Top Agent magazine - an international website that features interviews with top agents from around the world. Below is an excerpt from my article.

As a realtor, Terry Fogarty serves all of Dunedin City, with a focus on the stunning Otago Peninsula where he lives himself. A beautiful area, the Otago Peninsula juts out into the Pacific Ocean. Protected from the southerly winds, it remains warmer than the rest of the city. "It's the undiscovered jewel of New Zealand," Terry says. Lonely Planet Magazine agrees, describing the Otago Harbour as one of the top 10 in the world. Full of wildlife such as albatrosses, penguins and seals, it's 20 minutes from the city, but seems a world away.

How did Terry come to be a successful realtor? After teaching business studies for many years in New Zealand and overseas, he decided it was time to take a risk on a new and exciting career. "I thought it would be nice to do something completely different from the last chapter of my working life," Terry says. Having purchased and sold several properties himself, he was intrigued by real estate.

Due to the high quality service Terry provides, his percentage of repeat and referral clients rises every year and is currently at 60 percent. What keeps his clients coming back at such a high rate? Terry really listens to his clients. His clients love his professionalism and honesty, as well as the fact that he consistently goes above and beyond to close a transaction.

Terry stays closely connected with the Otago Peninsula community. He's been a member of the Lions International Group. He's also a member of the local food co-op and community gardens. In his cherished free time, he grows heirloom tomatoes. "I grow about twenty different varieties every summer," he says. "There's something good about eating locally grown produce." An amateur photographer, Terry's also a member of the Otago Peninsula Arts Collective.

**If you are considering selling and would like to talk to me about how to get the best sale price, give me a call today.**

Kind regards,  
**Terry Fogarty**



## Current Listings



**Portobello** 7 Hanson Street  
\$395,000



**Harwood** 46 Tidewater Drive  
\$175,000



**Portobello** 228 Harington Point Road  
\$240,000



**Broad Bay** 61 Oxley Crescent  
\$95,000

## Recently Sold



**Company Bay** 6 Luss Road  
\$950,000



**Broad Bay** 23 Solar Terrace  
\$380,000



**Macandrew Bay** 23B Howard Street  
\$680,000



**Broad Bay** 2 Frances Street  
\$330,333



**Portobello** 2 Treetop Drive  
\$92,000



**Portobello** 5 Nicholas Street  
\$285,000

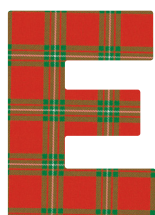


**Lower Portobello** 319 & 321 Harington Pt Rd  
\$280,000



**Harwood** 42 Tidewater Drive  
\$420,000

## Thinking of selling? Call me today.



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**Terry Fogarty**

**p** (03) 470 2553

**m** 021 029 38182

**e** [terryf@edinburgh.co.nz](mailto:terryf@edinburgh.co.nz)

**w** [www.terryfogarty.co.nz](http://www.terryfogarty.co.nz)

