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SPACIOUS SUNNY **PENINSULA** HOME



12 Castlewood Road, Company Bay

Fogarty Flier // Peninsula Property Focus – June 2018

Welcome

Welcome to the June edition of my regular newsletter keeping you up to date with the Peninsula and Dunedin property market.



There have been some wonderful recent sale results on the Peninsula. Two that have been particularly memorable are:

18 Castlewood Road, Company Bay – A renovated 1950s home with nice indoor/outdoor flow and captivating harbour views. Went on the market on Tuesday, early open home on Thursday, five offers presented to the vendor on Friday, sold Friday evening for 40% above the rateable value!

298 Harington Point Road, Portobello – A modern two bedroom home on a large section. Only one open home needed to find a buyer at the full asking price, over 60% higher than what the property had sold for three years earlier!

The common points with both these sales were excellent presentation, coupled with high quality photography and strong marketing to my active buyer database.

I have several cash buyers who missed out on these properties, so don't hesitate to give me a call on 03 470 2553 if you would like to discuss how to achieve a similar result for your own property.

Kind regards,
Terry Fogarty

Feature Listing

 5
  1
  1






Company Bay 12 Castlewood Road

By negotiation

This solid 1980s built home offers quality and value, in the heart of our beautiful Peninsula. There are five bedrooms spread over three levels, making it ideal for families or potentially AirBnB type accommodation. Open plan kitchen/dining/lounge area that opens to a sheltered deck, offering wonderful harbour views. The property faces north-west, for maximum sunshine. Some decorating work needs completing by the new owner.

Current Listings



 3
  1
  1+ OSP

St Kilda 61 Richardson Street
\$279,000



 2
  1
  OSP

Harwood 46 Tidewater Drive
\$175,000



1150m²

Portobello 228 Harington Pt Rd
\$240,000

Thinking of
selling? Call
me today.

Recently Sold



Company Bay 18 Castlewood Rd
\$500,000



Portobello 298 Harington Pt Rd
\$395,000



Macandrew Bay 24 Wharfdale St
\$420,000



Broad Bay 1/7 King George St
\$145,000

April

(REINZ Market Report
May 2018 - Dunedin City)

Median Days
on Market

26

Median
Sale Price

\$398K

Number
of Sales

197